

**MINUTES OF THE
GOVERNOR'S BOARD OF ECONOMIC DEVELOPMENT**

April 18, 2008 • 10:00 a.m. to 12:00 p.m.
324 South State Street, Suite 500
Salt Lake City, Utah

Members Present: Amy Rees Anderson, Ragula Bhaskar, Jack Brittain, Mary Draper, Stanley Ellington, Molonai Hola, Mel Lavitt, Nikos Linardakis, Richard Nelson, Jerry Oldroyd, James Sorenson, Gerald Sherratt by phone, Cliff White

Members Absent: Bill Boyle

Visitors: Todd Brightwell, Jeff Edwards, Stacey Floyd, Reed Jacobs, Mark Knold, Steve Maas, Carrie Mayne, Bill Murray, Steve Oberbeck, Nate Talley, Devin Thorpe, Brice Wallace, Neal Wilson

Staff: Luke Behrmann, Clark Caras, Doug Clark, Mimi Davis-Taylor, Ricky Flores, Amy Hamblin, Gary Harter, Fred Lange, Bill Loos, Derek Mellus, Derek Miller, Christina Oliver, Ryan Starks, Michael Sullivan

Welcome –

Approve March 2008 Minutes

MOTION: Cliff White moved to approve the minutes of the March 21, 2008 GOED Board Meeting. Mel Lavitt seconded the motion. Motion carried unanimously.

Committee Reports

Incentives Committee

EDZONES

Establish an Economic Development Zone for purposes of supporting the location of the Fresenius Medical Care Project in Ogden City, Utah.

Establish an Economic Development Zone for purposes of supporting the location of the Barnes Aerospace Project at the Business Depot Ogden in Ogden City, Utah.

Establish an Economic Development Zone for purposes of supporting the location of the Hershey Project at the Business Depot Ogden in Ogden City, Utah.

MOTION: Jerry Oldroyd moved to approve the creation of the Economic Development Zones as outlined above in support of the letters of request and maps detailing the boundaries of the above projects. Gerald Sherratt seconded the motion. Motion carried unanimously.

Motion Picture Advisory Committee (MPAC)

Dr. Nikos Linardakis, MPAC Chair, presented three films to be approved for a MPIF incentive.

Blank Slate

Project Request:

- Category: TV Pilot
- Genre: Drama
- Producer (s): Dean Devlin/Kearie Peak
- Director (s): John Harrison
- Dollars Left In State: \$ 1,060,000
- Requested Estimated Rebate: \$ 159,000
- Estimated Crew Members: 222
- Estimated Average Salary: \$9,000-\$10,000 for a four week shoot
- Length of Utah Film Production: 36 actual production days
- Estimated Total Project Spend: \$1,539,402
- Estimated Utah Spend: \$1,060,000
- % Total Spend In Utah: 69%
- Financing: 100% through TNT and Voltage Pictures

- Distribution: Turner Network Television (TNT)

MOTION: Jerry Oldroyd moved to approve for Blank Slate Productions, LLC for the film Blank Slate, a MPIF rebate not to exceed 15% of the total dollars left in the state. The total dollar amount for the rebate shall not exceed \$159,000. Jack Brittain seconded the motion. Motion carried unanimously.

Samantha D

Project Request:

- Category: Feature (Independent)
- Genre: Sci Fi/Drama
- Producer(s): Ash Shah/Michael Cuddy
- Director(s): Chris Fisher
- Dollars Left In State: \$2,000,000
- Requested Estimated Rebate: \$300,000
- Estimated Crew Members: 55-60
- Estimated Average Salary: \$300/Day
- Length of Film Production: 28 actual production days
- Estimated Total Project Spend: \$3,755,000
- Estimated Utah Spend: \$2,000,000
- % Total Spend In Utah: 53%
- Financing: 100% Silver Nitrate Entertainment
- Distribution: Independent, no distribution contract
- Photography: May 19 - July 2, 2008
- Post Production: July 3 - July 11, 2008

MOTION: Jerry Oldroyd moved to approve Silver Nitrate Entertainment/Darko 2 LLC, for the film Samantha D, a MPIF rebate not to exceed 15% of the total dollars left in the state. The total dollar amount for the rebate shall not exceed \$300,000. Motion was seconded. Motion carried unanimously.

There was discussion regarding the budget for fiscal year 2008 vs. fiscal year 2009. It was explained that the FY 2008 funds have been committed and any other films that are approved will be for FY 2009. It was suggested that a pipeline or a report on the use of funds would be helpful.

The Assignment

Project Request:

- Category: Feature Independent
- Genre: Family
- Producer (s): Jeff Miller, Tim J. Nelson, Sr.
- Director (s): Tim J. Nelson, Sr.
- Dollars Left In State: \$ 3,400,000
- Requested Estimated Rebate: \$ 500,000
- Estimated Crew Members: 113
- Estimated Average Salary: \$1,800/weekly
- Length of Utah Film Production: 26 actual production days
- Estimated Total Project Spend: \$3,573,870
- Estimated Utah Spend: \$3,400,000
- % Total Spend In Utah: 95%
- Financing: 100% Feature Films for Families
- Distribution: Theatrical rollout is anticipated
- Photography: 4/24/08 – 5/28/08
- Post Production: 5/29/08 – 6/30/08

MOTION: Jerry Oldroyd moved to approve for the New Movie Corp. for the film The Assignment, a MPIF rebate not to exceed 15% of the total dollars left in the state. The total dollar amount for the rebate shall not exceed \$500,000. Stanley Ellington seconded the motion. Motion carried unanimously.

GOED Report

Derek Miller, Managing Director of Corporate Recruitment and Incentives, gave the GOED Report on behalf of Jason Perry. At the last Interim Committee Meeting upcoming legislative priorities were discussed such as converting the Motion Picture Incentive Fund into a tax credit and removing the \$500,000 cap. Mr. Miller introduced Mike Dowse,

President and General Manager of Amer Sports Winter and Outdoor, as the newest GOED Board Member. Mr. Miller administered the Oath of Office. Clark Caras and Gary Harter with GOED reported on the Composites Engineering Conference.

Steve Maas, Department of Workforce Services (DWS), gave a brief overview on what DWS does and also spoke about the department's initiatives and priorities. Mr. Maas explained how workforce data is collected and publicized. DWS also puts out different publications, guides, and statistics on workforce and labor issues. There are currently 25,000 job openings posted on the DWS website. There was discussion on different options for marketing these available jobs and why they are going unfulfilled. There was discussion on the state recruitment effort and how DWS is working in partnership with GOED on this initiative. It was also explained that there are not enough people with the proper training to fill some of these jobs and that some of the training facilities and universities do not have the capacity to do so. Nate Talley, DWS, gave a presentation on 2007 survey findings.

Derek Miller gave an update on the Incentives Program. Staff is working on end of year disbursements. The Rural Fast Track Program has approved 13 applications and 49 applications have been formally accepted for the Rural Broadband Service Fund.